



10th ICVPME 2017

Sydney, Australia – September 4-6

The International Conference on Industrial Valuation.



'HOW TECHNOLOGY IS IMPACTING VALUATION'

Welcome to the 10th International Conference on the Valuation of Plant, Machinery & Equipment (ICVPME), which will be held in Sydney Australia from the 4th - 6th September 2017.

The conference is being co-sponsored by the Australian Property Institute and the Australian Chapter of the American Society of Appraisers.

If the value of industrial assets affects you, then this is the 'must-attend' event of 2017.



Magnificent Venue



Eminent Speakers



Stunning Location



A Message from the Chairman



Dear colleagues,

Over the past two decades ICVPME Conferences have become major international events and a must attend meeting point for professional plant and machinery valuers and specialists in the valuation of industrial assets.

The audience of the conferences has been constantly growing as well the number of countries where it took place and the breadth of topics presented by best speakers from all over the world who were generously sharing the latest thinking and expertise in respective valuation matters.

ICVPME conferences give a rare opportunity to meet and talk to your colleagues from other countries who are bringing with them hundreds of years of collective professional experience and knowledge. The conference provides a unique chance to come up to speed with the latest valuation techniques and sources of inputs, valuation standards and regulations, financial reporting and other niches of growing demand for valuation services, as well as new ways of marketing industrial valuation services.

We are now approaching the 10th ICVPME Conference that will take place in Sydney in September 2017. We are confident this coming conference will be most interesting and successful and we would like to invite you and your colleagues to come be part of this exiting professional event.

We are looking forward to seeing you at Sydney for the 10th ICVPME Conference.
Regards,

Alexander Lopatnikov, ASA, MRICS
Chairman ICVPME Committee

Welcome Message from the Host Committee Chair



Welcome all guests and participants from around the globe to the 10th International Conference on the Valuation of Plant, Machinery and Equipment; ICVPME 2017. We are very proud to be able to host this prestigious event in Sydney, show some true Australian hospitality and share our unique cultural and natural beauty.

The conference theme for this 10th milestone is “How Technology is Impacting Valuation”. This reflects Australia’s commitment to innovation & technology and ensuring that the valuation industry is at the forefront of plant, machinery and equipment trends and developments.

We are very enthusiastic about the presentations which focus on technology and the cutting edge issues that are transforming industry and consequently how we as a valuation profession approach appraisals. The organising committee has worked very hard to balance the practical and theoretical approaches required and the sessions will have great value for machinery, infrastructure and business valuation practitioners.

We are looking forward to meeting you in Sydney in September 2017 with a cold drink, warm hospitality and hot topics to discuss.

David Crick, ASA,
International MTS Discipline Governor of the American Society of Appraisers
ICVPME 2017 Host Chair



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Special Events



Informative Topics



Networking Opportunities

Conference Venue



The Conference will be held at the **Pier One Sydney Harbour** located in central Sydney nestled alongside the Sydney Harbour Bridge.

The venue has good access from the airport via the metro or taxi. From the venue, you can reach the Harbour Bridge, the Sydney Opera House, the Rocks, markets, restaurants, art galleries and much more, all within walking distance.

Pier One Sydney Harbour (A Marriott Hotel).
11 Hickson Road, Walsh Bay, Sydney New South Wales 2000
Australia.

T: +61 2 8298 9999 F: +61 2 8298 9777

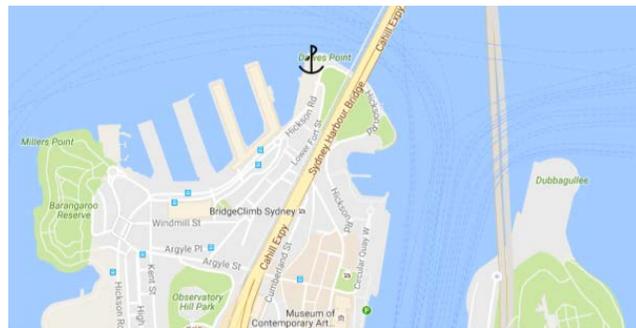
E: info@pieronesydneyharbour.com.au

<https://www.pieronesydneyharbour.com.au>

Venue Location Maps



Location - Sydney, New South Wales.



Conference venue, Walsh Bay Sydney

Weather

With seasons reversed in the southern hemisphere, September is the beginning of spring in Sydney. This means temperatures are starting to increase along with sunshine. The average daytime temperatures in Sydney in September are around **16°C / 61°F** while high temperatures can hit peaks of **20°C / 68°F** on warmer days.

Getting there

Arriving by Plane.

The Sydney Kingsford Smith Airport is a 45-minute drive from the Venue and serves all major airlines.

Link - <http://www.sydneyairport.com.au/>

There are three main ways to get from the airport to the venue;

- **By taxi: Takes around 45 minutes.**
Each terminal has its own sheltered taxi rank with supervisors on hand during peak times to ensure a smooth flow of taxis for travellers. Kerbside supervisors can also organise taxis with baby capsules, wheelchair access, five-seaters and maxi taxis for larger groups or station wagons for large amounts of baggage.
- **By Train: (Airport Link)** Airport Link is a fast and convenient way to reach the centre of Sydney. Trains run approximately every 10 minutes and the journey to the city takes only 13 minutes. The international and domestic rail stations link directly to the City Circle line, which means most city destinations are within a short walk of stations. link - <https://www.airportlink.com.au/>
- **By Shuttle: (Airport Connect)** Airport Connect offers door to door Sydney Airport shuttle services to and from Sydney Domestic and International airport to Sydney CBD. link - <http://www.airportconnect.com.au/>



Hotels and Lodging (Please make your booking directly to the hotels)

Pier One Sydney Harbour

Official Conference Hotel

Nestled alongside the Sydney Harbour Bridge, the Pier One Sydney Harbour is unlike any other. Built on, and over the water, expect one-of-a-kind views and seamless luxury.

The hotel celebrates Australian heritage while providing guests with extraordinary boutique accommodation near one of Sydney’s most popular districts. Just one of only a few hotels in the heart of The Rocks, guests have easy access to the city’s historic dining and entertainment precinct as well as the CBD.

Hotel Address

11 Hickson Rd, Sydney NSW 2000
P: +61 2 8298 9999
F: +61 2 8298 9777
E: info@pieronesydneyharbour.com.au
W: www.pieronesydneyharbour.com.au

A number of rooms have been set aside for the conference and reservations are on a first-come, first-served basis, so we highly recommend that you book your accommodation early. We have secured a conference rate of **\$AUD289** per room, per night including 1 Full Buffet breakfast and WIFI Internet. (Approximately **\$USD217**).

Delegates can take advantage of a special discount rate at the Pier One through the following email address - <https://www.icvpme2017.com/accommodation>



Other hotel options in the area

The Park Hyatt Sydney (5 Star)

The Park Hyatt is located in Sydney (The Rocks), and walking distance to the venue. Address: 7 Hickson Road, The Rocks, Sydney New South Wales, 2000 Australia. T: +61 2 9256 1234



Holiday Inn (4 Star)

The Holiday Inn Old Sydney is located in Sydney (The Rocks), and walking distance to the venue. Address: 55 George Street, The Rocks, Sydney New South Wales, 2000 Australia. T: +61 2 9255 1800



Shangri-la Hotel (5 Star)

The Shangri-la Hotel is located in Sydney (close to Circular Quay), and walking distance to the venue. Address: 176 Cumberland Street, Sydney New South Wales, 2000 Australia. T: +61 2 9250 6000



Travelodge (4 Star)

The Travelodge (Wynyard) Hotel is located in Sydney (Wynyard), and a short taxi ride to the venue. Address: 7-9 York Street, Sydney New South Wales, 2000 Australia. T: +61 2 9274 1222





Special Events

(Included in your registration fee)

Welcome Reception

Sunday September 3rd 2017

Pier one Hotel Sydney 19:00 – 21:00

Dawes Point 1-2 and Outside Pier

11 Hickson Road, Walsh Bay, Sydney New South Wales 2000 Australia. Join us as we meet new friends and renew old acquaintances for welcome drinks in the **Dawes Point room**.

A variety of delicious savouries and drinks will be served. This event is included in the 3 day conference registration fee. An additional fee of **\$AUD95.00** will be applicable for guests or companions of registrants who wish to attend. Location, times and details subject to change without notice.



Gala Dinner

Tuesday September 5th 2017

Pier one Hotel Sydney 19:00 – 21:30

Water @ Pier One.

11 Hickson Road, Walsh Bay, Sydney New South Wales 2000 Australia. Enjoy fine dining perfectly framed against a backdrop of Sydney Harbour. Located in one of Sydney's most sought after waterfront dining locations, spend an evening with new and old friends, enjoy world class dining and local entertainment. Dress code is business attire for men and cocktail dresses for women. This event is included in the 3 day full conference registration fee. An additional fee of **\$AUD180.00** will be applicable for guests or companions of registrants who wish to attend. Location, times and details subject to change without notice.



Optional Tour

(Not included in your registration fee)

Sydney Harbour Dinner Cruise

Wednesday September 6th 2017

(Circular Quay) 18:45 – 21:30

Take in million dollar views while enjoying 3 course contemporary Australian dining with drinks inclusive. Please note that this is **NOT** included in the registration fee. For those wishing to take the tour, please select Harbour Dinner Cruise on the registration page. The cost per person is **\$AUD175**.

19:00 depart from **(Jetty No. 6 Circular Quay)** (10 minute walk from venue). Disembark at 21:30. This tour must be booked at the same time you register for the conference.

Additional Notes; The tour will proceed rain, hail or shine with a fixed menu. (Please advise if you have any food allergies).



Note Location, times and details subject to change without notice.



Program

Experience three days of more than 20 eminent speakers from all corners of the globe, great social events and great networking opportunities.

Stay tuned for further updates on sessions and speakers – visit www.icvpme2017.com

Some of the impressive topics to be presented include;

- ✓ ICT, the automated valuation and its impact on PM & E valuations.
- ✓ Chinese Valuation Practice - Over 3500 appraisal firms & over 32,000 individual appraisers.
- ✓ The Mining Boom..... or bust. What’s really happening.
- ✓ How to make IVSC standards sexy! – Roy will try!
- ✓ Asian roundup – what’s happening in PME valuation in the region
- ✓ A high energy presentation: The oil and gas market
- ✓ Valuation from west to east: Harmonisation of approach across the developing world
- ✓ The intersection between business valuation and PME valuation
- ✓ A different approach: The South American way, starting in Brazil.
- ✓ BASEL, the GFC and Trump: What affect does banking have on PME valuations?

Sessions

Sunday 3rd September

19:00 **Welcome Reception**

Monday 4th September

8 Sessions of speakers

Tuesday 5th September

8 Sessions of speakers

19:00 **Gala Dinner**

Wednesday 6th September

8 Sessions of speakers

19:00 **Optional Sydney Harbour Dinner Tour**

Presentations will be delivered in English.

** Session times, speakers, topics & events are subject to change without notice **



Prestigious Presenters!



Irena Rykun
Ernst & Young –
Czech Republic



Norman Laskay
Dufour, Laskay &
Strouse –
USA



Mr Zhang
Guochun
CAS –
China



Kenneth Lobo
Lobo Global
Advisors –
Nth/Sth America



Mona Miller
Pacific Gems Labs
–
USA



Roy Farthing
IVSC –
Australia



Paul Osaji
Paul Osaji & Co. –
Nigeria



Steve Wall
Hassalls –
Australia



Glen McGarry
Flying Robot –
Australia



Roberto Raya Da
Silva
Raya Consulting –
Brazil



Gregory Kort
Petrotax Energy –
USA



Robert Van Raay
Pitcher Partners –
Australia



Rick Berkemeier
ASA –
USA



Alexander
Loptatnikov
AAR –
Russia



TBA
Duff & Phelps –



TBA



Nicholas Brooke
APEC –
Hong Kong



Robert Podwalny
Appraisal
Consultant –
USA



Richard Stewart
PWC –
Australia



Samuel Shapiro
ASA –
USA



Craig Akins
NAB –
Australia

* Session times, speakers, topics & events are subject to change without notice **



Registration and Fees

Registrant Fees

Category	Early Bird Registration (Through July 8 th 2017)	Regular Registration (After July 8 th 2017)
Full Registrant (All Inclusive)	\$AUD1,250 \$USD950 (Approximately)	\$AUD1,450 \$USD1,100 (Approximately)

Full Registrant (All Inclusive)

The Conference Registration Fee includes attendance of the entire conference, refreshments, three luncheons, Welcome Reception, the Gala dinner (open to all registrants, guests/companions) and all documentation.

Important Registration Deadlines

- **February 28th 2017 – Early-Bird Registration starts.**
- **July 08th 2017 – Last day for Early-Bird Registration.**
- **July 30th 2017 – Cut-off date for cancelation refund.**

Howto Register (Now Open!!!)

All payments will be facilitated through our secure online payment portal.

You can register online through the official website at www.icvpme2017.com.

All registration fees are payable in Australian Dollars (\$AUD). Registrants will be responsible for any Bank and Currency Exchange Fees.

Welcome Reception Fee for Guests and Companions

Guests and companions are invited to attend the welcome reception, however will be subject to an additional fee of \$AUD95 per person.

Gala Dinner Fee for Guests and Companions

Guests and companions are invited to attend the gala dinner, however will be subject to an additional fee of \$AUD180 per person.

*The fee for any accompanying person(s) does NOT include admission to the conference sessions or conference proceedings.

Optional Tour Fee of Sydney Harbour Dinner Cruise (Wednesday 6th September)

This tour is optional and not included in the registration fee. For those wishing to take the tour, the cost per person is \$AUD175, payable at registration. Please select Sydney Harbour Cruise on the registration page.



Registration Policy and Procedures

Registration Hours

Pre-registered conference attendees may pick up their conference materials and on-site registrants may complete the registration process during the following hours:

- **September 4th, 08:00 a.m. — 09:30 a.m.**

Registration Payments ([Now Open!!!](#))

All registration payments will be facilitated through our secure online payment portal – **access is through the ICVPME2017 website - <https://www.icvpme2017.com>.**

Domestic Attendees

Attendees can pay by credit card. Attendees are responsible for any associated bank fees.

International Attendees

International attendees can pay **by credit card only**. Attendees are responsible for any associated bank fees.

Registration Confirmation / Receipt

Within five business days after receipt of payment, registrants will receive an official ICVPME2017 confirmation issued by the conference secretariat via email. This will also serve as your receipt and certificate of the registration. You are not considered an ICVPME2017 registrant until full payment is processed and you have received the official ICVPME2017 confirmation via email.

If you do not receive a confirmation email, please contact us by email at: - info@icvpme2017.com.

Please note that all communications regarding registration will be made by email.

NOTICE: ICVPME is not responsible for issues arising from email transmission failures.

Cancellation

Cancellation will be subject to cancellation charges and must be notified in writing (by email) to the Conference Secretariat: Email: info@icvpme2017.com.

Cancellation charges:

The conference cancellation policy is as follows:

- On or Before July 30th, 2017 **\$AUD250/Person Cancellation Charge.**

(Registrant transferability is at the sole discretion of the Conference Secretariat).

- After July 30th, 2017 **No refund**

Registered delegates who do not attend or cancel after July 30th 2017 will be liable for the full conference fee. Refunds will be processed **after the conference**, subject to deduction of any transaction fees and charges.

Inquiries and Questions

Inquiries and questions should be directed to the conference secretariat at: - **info@icvpme2017.com** or by contacting one of the host conference committee members.

David Crick +61 411 861 186

John Mathe +61 417 322 180

Rodney Hyman +61 416 151 579

Michael Pankhurst +61 408 720 290



Visa Support

In addition to a valid passport, some nationals are required to obtain a visa, issued by the Australian Department of Immigration and Border Protection. <https://www.border.gov.au>. You can apply online for the following visitor visas if you are outside Australia and you hold a passport from an eligible country. (Visitor Visa Subclass 600).

Visa support can be obtained through **Australian Visa Consultants - <http://www.australianvisa.com/>**. Be aware that visas can take more than six weeks to obtain from the Australian Department of Immigration and Border Protection, it is recommended that prospective delegates from outside Australia, lodge an application well in advance and in any event by the end of June 2017.

International Invitation Letters

Conference invitation letters will be provided upon request to fully paid conference delegates. International attendees should register for the conference early in order to provide sufficient time to meet their individual visa and travel requirements. Send requests for conference invitation letters to: - info@icvpme2017.com.

Continuing Education

The sponsoring organizations will recognize continuing education credits for full conference participation:
American Society of Appraisers.
Australian Property Institute.
Property Institute of New Zealand.

Thank you

To the ICVPME Conference Committee. Without the dedication of those on the conference committee, it would be impossible to make this important event a reality.

Conference Committee Members

- Alexander Lopatnikov-Chairman
- John Mathe – Secretary
- David Crick – Host Committee Chair
- Rodney Hyman – Counsel
- Michael Pankhurst – Host Committee
- Lee Hackett – Counsel
- Rick Berkemeier – Committee
- Peter Singleton – Counsel
- Pete Campbell - Counsel
- Jim Hirt - Committee
- Chengjun Wang - Committee
- Paul Osaji - Committee
- Kazou Wakayama - Committee
- Rajeev Shah - Committee

Sponsors & Supporters





Sponsorship Opportunities!

Sponsorship opportunities still available – be quick as packages are limited and will sell fast!

This conference provides a valuable and unique opportunity to be involved in the international valuation discussion and to be associated with the leading international conference on the valuation of industrial assets.

- ✓ Gain face-to-face exposure to domestic, national, regional and international delegates, leading practitioners, suppliers, financiers and opinion drivers.
- ✓ Build brand recognition and partner with a rare and prestigious event.
- ✓ Receive privileged informal access to key Australian and International decision-makers.
- ✓ Maintain a high profile with your Australian and International target markets.
- ✓ Maximise your Return-On-Investment with access to domestic and international valuation practitioners.
- ✓ Expand your referral base.
- ✓ Demonstrate your involvement, commitment and support of the profession's success.

Levels of Sponsorship

PLATINUM Sponsor - \$10,000 - One (1) Available

- * The opportunity to supply a speaker to deliver a presentation in the main conference program as well as a short sponsorship time slot during the conference to further promote your organization.
- * Organisation logo on the conference website with a 'hotlink' to your organisation's home page.
- * Organisation logo and mention of sponsorship in all releases of the conference brochure.
- * Organisation logo and mention on event wrap-up on the conference website.
- * Two banners (provided by your company) prominently displayed at the main conference hall & breakout/network areas.
- * Organisation logo visible during the conference on signage and PowerPoints.
- * Organisation logo and mention on electronic advertising and marketing efforts to attendees.
- * Inclusion of literature or product information (you supply) with conference registration materials.
- * **Two (2)** full complimentary conference registrations which includes access to all sessions, daily catering as per the conference program, the welcome reception and the gala dinner.

GOLD Sponsor - \$5,000 - Three (3) Available

- * Organisation logo on conference website with a 'hotlink' to your organisation's home page.
- * Organisation logo and mention of sponsorship in all releases of the conference brochure.
- * Organisation logo and mention on event wrap-up on the conference website.
- * Display of promotional material in the breakout/network areas.
- * Organisation logo visible during the conference on signage and PowerPoints.
- * Organisation logo and mention on electronic advertising and marketing efforts to attendees.
- * Inclusion of literature or product information (you supply) with conference registration materials.
- * **One (1)** full complimentary conference registrations which includes access to all sessions, daily catering as per the conference program and the welcome reception and the gala dinner.

SILVER Sponsor - \$2,000 - Three (3) Available

- * Organisation's promotional display/material (you supply) during the sponsored lunch or break
- * Organisation logo on the conference website with a link to your organisation's home page.
- * Display of promotional material in the breakout/network areas.
- * Inclusion of literature or product information (you supply) with conference registration materials.

So whether you're looking to expand your referral base or promote your services, being an ICVPME sponsor means getting your message in front of those atop the profession and to the global valuation community.

Tailored Sponsorship Packages (Available by negotiation)

A more directly targeted option may also suit sponsors wishing to engage with a specific session or conference audience.

Securing Your Sponsorship Opportunity

Sponsorship packages will be allocated in order of receipt of application and payment. To secure your interest in sponsoring the conference, write to the Conference Chair at info@icvpme2017.com.



Explore Sydney

Sydney Opera House

The Sydney Opera House is a multi-venue performing arts centre in Sydney, Australia. It is one of the 20th century's most famous and distinctive buildings and just minutes away from the conference venue.



Sydney Harbour Bridge

The Sydney Harbour Bridge is a steel arch bridge across Sydney Harbour that carries rail, vehicular, bicycle, and pedestrian traffic between Sydney CBD and the North Shore. The bridge is one of the city's most well-known landmarks.



Wild Life Sydney Zoo

Wild Life Sydney Zoo is a wildlife park in the heart of the city of Sydney, Australia. Officially opened in September 2006, it is located on the city side of Darling Harbour.



The Rocks

The Rocks is an urban locality, tourist precinct and historic area of Sydney's city centre. Spending some time in the Rocks is a must-do Sydney experience – locals (Indigenous Australians) have been enjoying it for 'thousands' of years.



Queen Victoria Building

The Queen Victoria Building, is a late nineteenth-century building designed by the architect George McRae located in the central business district. An elegant shopping centre with over 180 of Sydney's finest fashion boutiques. Situated on George Street, the centre occupies an entire block.



Sea Life Sydney Aquarium

Sea Life Sydney Aquarium contains a large variety of Australian aquatic life, displaying more than 700 species comprising more than 13,000 individual fish and other sea and water creatures. Located in Darling Harbour not far from the conference venue.





Luna Park

Luna Park is an amusement park overlooking the stunning Sydney Harbour that opened in 1935 at Milsons Point on the northern shore of Sydney Harbour. The origin of Luna Park itself goes back to Coney Island, USA. Luna Park is another of Sydney's iconic landmarks.



Art Gallery of New South Wales

The Art Gallery of New South Wales, located in The Domain in Sydney, is the most important public gallery in Sydney and one of the largest in Australia. The gallery is a short trip from the conference venue.



Bondi Beach

More than just golden sands and clear turquoise waters, discover yourself why Bondi Beach is one of the most iconic beaches in the world. Express buses run to Bondi Beach from the city centre, and take about 30 minutes. Trains go from the city centre to Bondi Junction, which is a 10 minute bus or taxi ride from the beach.



Explore Australia

Uluru

Uluru, or Ayers Rock, is a massive sandstone monolith in the heart of the Northern Territory's "Red Centre". Uluru is sacred to indigenous Australians and is thought to have started forming around 550 million years ago.



Great Barrier Reef

The Great Barrier Reef, off the coast of Queensland in northeastern Australia, is the largest living thing on earth, even visible from outer space. The 2,300 km-long ecosystem comprises thousands of reefs and hundreds of islands made of over 6 types of hard and soft coral.



Blue Mountains National Park

The Blue Mountains National Park is a protected national park that is part of the Greater Blue Mountains World Heritage area of New South Wales, in eastern Australia. It's known for its remarkable geographic, botanic and cultural values, including protecting sites of Aboriginal cultural significance.

